



This ROI calculation is for the Ultralift from Ultralift Technologies. The tool is designed to replace manual cranking of the trailer landing gear.

The cost of 19,920 includes 20 power units and hardware, set-up cost, and 20 additional batteries. Set-up cost was calculated at 40.00 per unit. The battery cost was 20 batteries at 149.00 per battery. Each power unit and hardware was calculated at 807.00 per unit.

The policyholder incurred a shoulder strain from cranking the trailer landing gear. The claim is reserved for 207,411. This claim is estimated to increase their worker's compensation premium by 88,396 over a three-year period. Indirect cost factor includes the cost associated with the claims handling process, hiring additional staff, etc.

<b>Return On Investment Calculator</b>			
<b>Description of Operation Costs To Implement</b>			<b>\$\$</b>
1	Equipment	=	\$19,920.00
2	Materials	=	\$0.00
3	People	=	\$0.00
<b>Total Cost to Implement</b>			<b>\$19,920.00</b>
<b>Description of Operation Savings Expected</b>			<b>\$\$</b>
1	Equipment	=	\$0.00
2	Materials	=	\$0.00
3	People	=	\$3,000.00
<b>Total Operation Savings</b>			<b>\$3,000.00</b>
<b>Description of Claim Direct Cost Avoidance</b>			<b>\$\$</b>
1	Actual Claims Incurred \$\$	=	\$207,411.00
2	Estimated Average Claim Incurred \$\$	=	\$0.00
<b>Total Actual &amp; Estimated Claim Costs</b>			<b>\$207,411.00</b>
<b>Total Direct Loss Avoidance % / \$\$</b>		<b>0.00%</b>	<b>\$0.00</b>
<b>Impact of Premium Increase % / \$\$ (E-Mod)</b>		<b>=</b>	<b>\$88,396.00</b>
<b>Indirect Cost Factor / \$\$</b>		<b>0.05</b>	<b>\$10,370.55</b>
<b>(Enter additional high profile item to consider)</b>		<b>=</b>	<b>\$0.00</b>
<b>Total Loss Avoidance (Claim Direct + Claim Indirect)</b>		<b>=</b>	<b>\$98,766.55</b>
<b>Total Ops Savings + Loss Avoidance Savings</b>			<b>\$101,766.55</b>
<b>Return On Investment</b>			<b>\$\$</b>
<b>Total Return On Investment (\$)</b>		<b>=</b>	<b>\$81,846.55</b>
<b>Total Return On Investment (%)</b>		<b>=</b>	<b>410.88%</b>
<b>Total Return On Investment Ratio</b>		<b>=</b>	<b>4.11:1</b>

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